



Deal done: Changing Worlds' Robert Barany, left, takes a break with Paul MacAree of Lionbridge

Lionbridge & Changing Worlds Now ClixSmart ready for 50m subscribers

Localisation and software testing firm Lionbridge Technologies has been contracted to provide additional testing capacity to ChangingWorlds, a specialist in mobile data personalisation and subscriber intelligence for mobile operators.

The deal, which expands the relationship between the two, aims to ensure that ChangingWorlds' ClixSmart Mobile Internet personalisation solution works as intended with large scale mobile operator clients worldwide.

ChangingWorlds recently

deployed its solutions with a leading US mobile operator with over 50 million subscribers. Lionbridge's role was to help

ChangingWorlds ensure the system was fully tested and ready for deployment.

ChangingWorlds' technical operations director, Robert Barany, noted: "Once I saw the quality of their testing services, I was pleased to integrate Lionbridge into my solution."

Paul MacAree, business development director at Lionbridge, commented: "Our relationship with ChangingWorlds continues to broaden, and we expect to expand the agreement with by providing additional services through our Chinese offices."

Lionbridge employs over 4,000 people worldwide, about 300 of them in Ireland.

which are organised and co-sponsored by Mediatecam, publishers of *Irish Computer* and other technology titles.

Calyx & St Michael's Better network for care organisation

IT services group Calyx has deployed a range of firewall and network management services for St Michael's House across its 100 locations in the greater Dublin area. St Michael's House provides specialised support and services for over 1,500 children and adults with intellectual disability.

Prior to the Calyx deployment, St Michael's House used an assortment of technologies across its network, which prevented integration and effective support. The organisation needed a solution that could be efficiently and centrally managed by its Ballymun office and which would provide secure, high-speed remote access for the other locations.

Calyx installed Check Point's VPN-1 UTM Power firewall with SmartCenter management in the Ballymun headquarters and one UTM-1 Edge appliance in each of the remote locations.

Reflecting on the installations, St Michael's Gabriel Kiernan noted: "By providing us with firewall, site-to-site VPN and centralised management, the Check Point solution has certainly helped us to create a more reliable and secure network, and has greatly reduced management burden. Using one single-solution across all the locations has made it cost-effective and easier to support".

Calyx employs over 500 people across 12 locations in Ireland and Britain, offering technical support tailored to an organisation's needs. ■

<< system with advanced voice picking technology and wireless handheld computers.

The system, VocalPoint, opens a two-way dialogue between DSV's warehouse management system (WMS) and the warehouse teams. Instead of relying on paper lists, the teams use speech as they perform their daily assignments. Electronic orders are automatically converted to speech which is transmitted to warehouse staff using wireless technology

provided by Heavey RF.

The new system has raised productivity by 15% and improved accuracy up by over

Nice one! Heavey RF has won a six-figure contract



300%, according to DSV. This accuracy is "the most important thing for any successful warehouse", according to Nigel Devenish, commercial director for DSV Ireland. "You have to get the right items to the right customer at the right time."

Heavey RF specialises in logistics and warehousing software, which it develops in Ireland. The firm was winner of the 2008 IT Project of the Year (SME) category in this year's ICT Excellence Awards,

KeepITsafe & Outsource Solutions Antrim firm to lift sales

Dublin-based online backup specialist KeepITsafe has contracted an Antrim firm to sell its solutions to end users in Northern Ireland. Outsource Solutions has been working with the Dublin firm for less than 10 months, but the partnership has already generated €80k in recurring revenue for KeepITsafe.

The deal gives Outsource

Solutions exclusive rights to sell KeepITsafe in Northern Ireland for the next two years, after which the contract will be reviewed.

KeepITsafe MD Eoin Blacklock said the partnership with the Antrim firm would bring "endless opportunities and a significant increase in sales over the coming months."



Outsource Solutions will offer KeepITsafe to its current customers but will also seek new markets and opportunities.